



## THIS GUARANTEE IS MY COMMITMENT TO YOU



### **AS YOUR TRUSTED ADVISOR I WILL:**

- Ensure that you understand agency representation alternatives.
- Research and create a Comparative Market Analysis to assist in developing a pricing strategy.
- Provide a written estimate of seller expenses and proceeds.
- Provide all necessary forms to ensure that the required disclosures are completed.
- Recommend property merchandising and enhancements to maximize marketability.

### **AS YOUR SKILLED NEGOTIATOR I WILL:**

- Promptly present all offers as soon as possible and review all terms and contingencies.
- Provide negotiating strategies to achieve the best possible terms and price.
- Share financial information with you as provided by the buyer, and make every effort to have each buyer pre-qualified or pre-approved with a lender.
- Assist you in monitoring the status and satisfaction of contract contingencies.

### **AS YOUR EXPERT FACILITATOR I WILL:**

- Create and present a detailed, written marketing plan including specific strategies, programs and buyer targets.
- Promote property through advertising, direct marketing, industry networking and the Internet.
- Commit to regular communication on the progress of selling your home, including prospect and market feedback.
- Offer home purchase assistance, including referral services and access to community and property information.
- Attend the closing and contact you following the closing to ensure satisfactory completion of all service details.
- Offer the opportunity to evaluate the service provided, after the transaction, through a Customer Satisfaction Survey. This survey is administered by Leading Research Corporation, an independent, third party research company.

**REAL LIVING 360 SERVICE<sup>SM</sup> GUARANTEE FOR THE HOME SELLER**



**MY**  
**SERVICE COMMITMENT**  
**TO YOU**



I give you my personal commitment to provide you with quality, customized service that meets your needs.



I promise to keep in touch with you, and deliver the level of service you want.



I pledge to give you access to special programs and services that can deliver value and relieve the stress of buying or selling a home.



You may contact me at any time for additional information or with questions or concerns.



I commit to you that I will always endeavor to deliver the caring service that you deserve.

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Agent Signature